

CONNECTING THE HIGHLANDS TO THE REST OF THE WORLD



Destinations from HIAL Airports



- Airport operated by HIAL
- Airport not operated by HIAL

www.hial.co.uk

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Who are we?

- Highlands and Islands Airports Ltd own and operate 11 airports across Scotland, plus a Head Office in Inverness
- We're a public corporation owned by the Scottish Ministers
- Our airports handled 1.78 million passengers in 2017/18
- We directly employ 550 people in the Highlands & Islands and 55 in Dundee
- We support Scotland's connectivity with the UK, Europe and the rest of the World, and facilitate lifeline air services for remote Scottish communities
- Our mission is to create social benefit and economic prosperity by building Scotland's regional airport network of the future



Why should you tender for our work?

- Our annual capital spend is approximately £8m and our revenue spend on goods and services is around £12m
- We have a range of infrastructure assets to maintain and renew over 11 airport sites
- We have an ongoing requirement for a variety of goods and services to ensure the continued quality services to our passengers and visitors
- We are keen to encourage local SMEs to participate in our tender opportunities as part of our strategic aim to support sustainable economic development
- We are looking to secure longer term contracts to build collaborative relationships with key suppliers and contractors
- For more information, please contact Sarah Shelley, Procurement Manager, on 01667 464207 or sshelley@hial.co.uk or see hial.co.uk/hial-group/commercial/procurement/

